



### EVENTS - NEWS

## OFFICIALLY ANNOUNCES FIVE DIRECT ROUTES TO INDIA, LINKING VIETNAM WITH THE WORLD'S THIRD LARGEST MARKET OF 1.3 BILLION PEOPLE



On February 12 - Vietjet has officially marked an important milestone in India, one of the world's leading aviation markets with a population of up to 1.3 billion people with the opening of five direct routes connecting Vietnam's largest cities, namely Hanoi, Ho Chi Minh City, and Da Nang with the capital of New Delhi and Mumbai in India. The opening ceremony was held under the witness of Vice President of the Socialist Republic of Vietnam Dang Thi Ngoc Thinh, Ambassador of Vietnam to India Pham Sanh Chau, Honorable Minister of Civil Aviation in India, Hardeep Singh Puri and leaders of two countries.

Speaking at the ceremony at Noi Bai International Airport, Vice President of the Socialist Republic of Vietnam Dang Thi Ngoc Thinh, said: "Vietjet's direct flight opening records a milestone not only for the development of the airline but also marking the traditional bilateral relations between Vietnam and India. The airline's new route announcement ceremony of direct flights connecting Hanoi and Ho Chi Minh City with Mumbai; Hanoi, Ho Chi Minh City and Da Nang to New Delhi on my official visit to India will contribute to promoting the pillars of the Vietnam-India comprehensive strategic partnership, boosting mutual development in term of politics, national defense, security, economy, commerce, tourism and cultural exchange. I am confident that Vietjet will continue to be the leading airline in exploring and commencing direct services to other potential markets in the future."

Vice President Dang Thi Ngoc Thinh and the high-ranking delegation were also the first passengers to experience Vietjet's VIP SkyBoss services with first Class seats on the special flight connecting the capital city Hanoi of Vietnam with the capital New Delhi in India. Vietjet's SkyBoss service offers exceptional experience with lounge access, priority services, and a selection of fresh and delicious hot meals on happy flights.

Also giving a remark at the ceremony in New Delhi, Honorable Minister of Civil Aviation in India, Hardeep Singh Puri, said: "India today is already the world's third largest domestic civil aviation scene. In 2018-19, the trade between India and Vietnam grew at an annual rate of 12.81% and reached USD13.69 billion. And I believe that the economic relations of both countries will grow exponentially thanks to direct air connectivity of Vietjet as announced today. Congratulations Vietjet."

The Da Nang - New Delhi and Hanoi - Mumbai routes will commence operations starting from May 14, 2020 with a frequency of five flights per week and three flights per week respectively. The Ho Chi Minh City - Mumbai routes will operate four weekly flights from May 15, 2020. The airline currently operates the HCMC/Hanoi - New Delhi services at a frequency of four weekly flights and three weekly flights respectively.

India is one of the world's largest and most populous countries with 1.3 billion people and forecasted to surpass China in next decades. Vietjet plans to commence more routes to multiple destinations in the country. Besides the incredible capital of New Delhi, the city of Mumbai serves as one of India's most important financial and economic centers and is an extremely enchanting destination in its own right. India is also well-known as an ancient and captivating land with many treasures of cultural heritage, colorful festivals and historic religious sites. Vietjet's direct routes will also bring many passengers from India to fascinating destinations in Vietnam such as Hanoi, Ho Chi Minh City, Da Nang. Visitors can also easily connect with other cities and countries across the dynamic Southeast and East Asian region thanks to Vietjet's vast domestic and international network.

Heading toward a green future, and with the aspiration to make a green planet for humanity and future generations, Vietjet continues to make great efforts to offer travelers more flying opportunities with the airline's modern, fuel-saving, eco-friendly fleet at reasonable prices so people and tourists across the region and beyond can discover new destinations while protecting the planet. Miss Intercontinental Karen Gallman also features in the new-age carrier's program called "Protect the planet - Fly with Vietjet", which involves a series of meaningful activities, such as "Let's clean up the ocean", "Take action against plastic waste", as well as charity activities in India, and much more. As ambassador for Indian tourism, she will join Vietjet's journey to protect the earth, reduce the risk of natural disasters and epidemics, and help bring civilized and beautiful values to people to wherever Vietjet has flights. On this occasion, Vice Chairman Nguyen Thanh Hung and representatives of Sovico Group, participated in important activities of the State Vice President Dang Thi Ngoc Thinh and high-level delegation during their visit to India.

At the meeting with Indian Vice President Muppavarapu Venkaiah Naidu, Vice President Dang Thi Ngoc Thinh proposed some contents to support Vietjet, including the proposal to the Indian Government to offer good slot fees at Indian airports, especially at Indira Gandhi International Airport - New Delhi and Shivaji Maharaj - Mumbai, as well as offer more slots for Vietjet at these airports and others. In addition, the Vice President also proposed policies to enhance the promotion of Vietnam tourism, Vietjet image in the Indian market to attract passengers and promote tourism between the two countries.

### COMMERCIAL BUSINESS PERFORMANCE

## ON THE LUCKY GOD OF WEALTH DAY, VIETJET UNVEILS JACKPOT WINNER OF THE 1KG GOLDEN AIRCRAFT



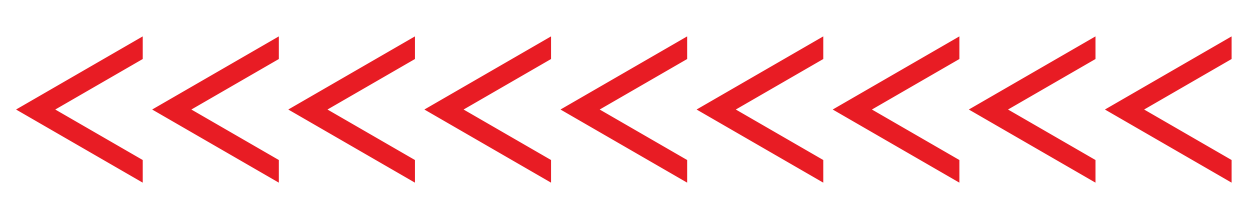
On the 2020 God of Wealth day, the new-age carrier Vietjet held a lottery to find the jackpot winner of the "Fly around Asia and hunt for the 1kg golden aircraft" program.

With a total prize value up to billions Vietnam dong, the biggest promotion ever named "Fly around Asia and hunt for the 1kg golden aircraft" jubilantly thanks and welcomes the 100 millionth passenger of the new-age carrier Vietjet.

The jackpot is a monolithic golden aircraft given to the passenger on seat 20-A of VJ893 flight from Ho Chi Minh City to Bali (Indonesia) on December 1, 2019.

The program received the participation of 2 million people around the world with practical prizes such as hundreds of free tickets, thousands of promotion codes for express delivery Swift247, Grab, Vietjet SkyClub, etc.

Vietjet is also implementing the program "Protect the planet - Fly with Vietjet" with a series of meaningful activities such as 'Let's clean up the ocean', 'Action against plastic waste', etc. towards a green planet for all humanity, protecting the environment for today and future generations.



## SOVICO GROUP AND VIETTEL MILITARY INDUSTRY AND TELECOMS GROUP SIGNED A COMPREHENSIVE COOPERATION AGREEMENT



On February 21 in Hanoi, Sovico Group and Viettel Military Industry & Telecoms Group signed a comprehensive cooperation agreement with many important contents in exploiting and optimizing product and service ecosystems affair on both sides.

The ceremony was attended by the Chairman of Sovico Founding Council / Vietjet's Vice Chairman Nguyen Thanh Hung, General Director of Viettel Group - Major General Le Dang Dung and other leaders of the two groups.

Under the signed agreement, Sovico and Viettel will jointly promote investment, business and mutual assistance activities in the fields of finance, logistics, real estate, international investment, aviation and application of telecommunication solutions - information technology.

In the aviation field, the two sides will cooperate in promoting sales of products and services through strong distribution channels and support each other in promoting the promotion of brand image, products and services.

It is expected that in the coming time, the two sides will continue to discuss and negotiate to agree on terms and soon put cooperation agreements into implementation.

## THE KOREAN CONSUL GENERAL THANKED VIETNAM AND VIETJET



Responding to the South Korean tourists' wishes, based on the proposal of the Korean Consulate General in Da Nang and the suggestion of Da Nang People's Committee, on the evening of February 25, 2020, Vietjet supported to bring 20 South Korean citizens who came from Daegu (South Korea) back to their country.

All passengers had medical check and were reported to have sufficient health conditions for the flight. The flight carrying these South Korean passengers from Da Nang to Incheon (Seoul, South Korea) was operated under the international standards, strictly aligned with all guidelines and instructions of the World Health Organization (WHO) and the International Air Transport Association (IATA).

### SUSTAINABLE DEVELOPMENT

## ACCOMPANIES MY LAI PEACE FOUNDATION TO HONOR INSPIRING WOMEN

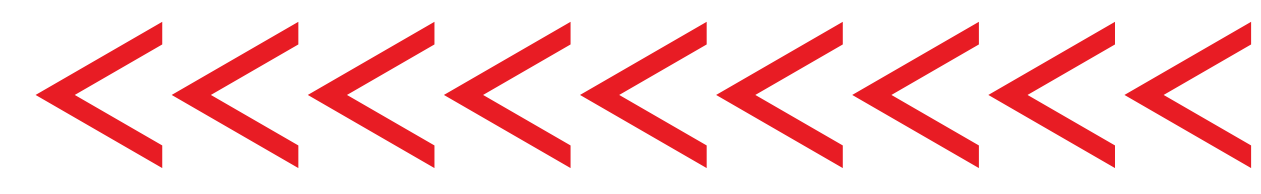


With the companion of the new generation carrier Vietjet, My Lai Peace Foundation and the "Forever 20" fund organized the program "The flame inside me" towards International Women's Day, Ho Chi Minh Youth Union's Establishment Day and Southern Liberation and Reunification Day...

At the event, President of My Lai Peace Foundation - Ms. Truong Ngoc Thuy - expressed her appreciation to women worldwide. Not only bringing about economic, cultural and social changes, Vietnamese women are always good examples, bearing the flame of kindness, love and environmental protection. Besides, Ms. Thuy also expressed her appreciation to the individuals and units who have actively supported the Foundation.

As a companion of the fund since the first days, Vietjet's representative - Vice President Do Xuan Quang - shared the mutual vision of a green future, gender equality for today, now and future generations. Currently, the percentage of female employees at Vietjet reaches nearly 35%, 30% of which hold managerial positions. Especially, Vietjet has 4 outstanding female leaders: Chairwoman of the Board Nguyen Thanh Ha, President and CEO Nguyen Thi Phuong Thao - the first and only self-made female billionaire in Southeast Asia, Vice President Nguyen Thi Thuy Binh and Vice President Ho Ngoc Yen Phuong.

My Lai Peace Foundation started with the desire to contribute to the history and patriotism education for the younger generation, with the message of peace, resonating with Vietjet's goal of sustainable development, environmental protection, fighting off epidemics.



With the hospitality of Da Nang and Vietnamese people, Vietjet has assigned Korean flight crews to make passengers feel more comfortable. Representatives of Da Nang People's Committee and the Korean Consulate General in Da Nang were at the airport to see off the passengers.

The Korean Consul General in Da Nang Mr Ahn Minsik thanked Vietnamese Government, Da Nang People's Committee, Vietjet and related parties for assisting the South Korean citizens to return to their country.

Chairman of Da Nang People's Committee - Mr. Huynh Duc Tho - sent a letter of thanks and sympathy with the South Korean passengers. He has also expressed his desire to welcome them back to the safe, hospitable and worth-living city of Vietnam.

Vietjet has coordinated with authorities to follow strictly government's safety and quarantine procedures of which passengers and aviation employees being checked before and after the flight, ensuring highest safety for aircraft, crews and passengers.

This is not the first time Vietjet operated flights to assist passengers amid the epidemic outbreak. Before suspending all routes to/from China on February 1, 2020, Vietjet had urgently operated additional flights in close coordination with aviation authorities, healthcare agencies, international quarantine of airports, etc. to relieve all passengers from being stucked aboard.

These supporting flights are made by the carrier to accompany with governments, authorities in diplomatic and humanitarian affairs, ensuring maximum support for people and tourists.

## JOIN HANDS WITH HO CHI MINH CITY TOURISM ASSOCIATION TO PROMOTE GREEN TOURISM TP.HCM



On February 21, Vietjet has just participated in the tourism stimulus program of Ho Chi Minh City Tourism Association, deploying quality services with reasonable prices for people and domestic & foreign tourists.

Vietjet commits to offer promotions as well as to ease ticket and other services conditions. Earlier this week, the new-age carrier has launched a 50% off fares on all routes.

Ho Chi Minh City Tourism Association and its members will adjust prices of ground services, as well as deploy domestic and international package tours with Vietjet's attractive incentives, flexible flight hours and quality aviation services to create the most stimulating products for customers.

To meet the increasing travel demand and realize the "dream of flying" of people and tourists, Vietjet continuously expands domestic and international flight network, connecting many attractive and safe destinations such as New Delhi, Mumbai (India), Bali (Indonesia), Tokyo, Osaka (Japan), Can Tho, etc. Besides, "Protect our planet - Fly with Vietjet" program, promotes all passengers to experience green, eco-friendly flights on new, modern and fuel-efficient fleet, inspire others to protect the green future, repel natural disasters, epidemics and bring good values for the community today and in the future.